Microsoft Dynamics CRM Online

Adxstudio, from Microsoft Licensing Guide

February 2016
Using This Document

Use this document to understand the post-acquisition licensing guidance regarding Adxstudio, from Microsoft. Adxstudio Portals offerings are available to Microsoft Dynamics CRM Online customers and qualifying Dynamics CRM On-Premises customers.

Contents

Adxstudio Options

Adxstudio

Agreements:
Until release of a Microsoft Generally Available product, Adxstudio Portals will continue to be available as a separate product via existing ADX agreements and processes. Purchase of Adxstudio software may not be completed on Microsoft contracts and Microsoft terms and conditions do not apply.

Timing: Adxstudio sales will continue to be available until Microsoft General Availability of a comparable product.

Licensing & Deployment: Existing Adxstudio options are as follows. There is currently no plan to include Adxstudio Portals with any existing Microsoft offers. Customers should refer to the Adxstudio website at https://www.adxstudio.com/adxstudio-portals/pricing/ for current options and to initiate purchase.

Hosted Pricing & Packaging: Recommended for CRM Online customers and customers looking for the easiest path to future Microsoft Online offers.

<table>
<thead>
<tr>
<th>Cloud Hosted License</th>
<th>Price</th>
<th>Rights</th>
<th>Deployment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adxstudio Hosted Portals</td>
<td>$995/month</td>
<td>Subscription rights to 1 Production and 1 Non-Production Portal</td>
<td>Microsoft Cloud Hosted</td>
</tr>
</tbody>
</table>

On-Premises Pricing & Packaging: Recommended for CRM On-Premises customers who would want to continue to run On-Premises in the future.

Customers purchase Software License below and recommended to install the product into the same networked environment as their Dynamics CRM (on location or partner hosted).

<table>
<thead>
<tr>
<th>Software License</th>
<th>Price</th>
<th>Rights</th>
<th>Deployment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adxstudio license for a single production CRM organization*</td>
<td>$11,995 USD</td>
<td>Perpetual rights</td>
<td>Customer Hosted</td>
</tr>
<tr>
<td>Product Description</td>
<td>Price</td>
<td>Rights</td>
<td>Hosting Model</td>
</tr>
<tr>
<td>-----------------------------------------------------------------------------------</td>
<td>-------------</td>
<td>-----------------------------</td>
<td>-----------------</td>
</tr>
<tr>
<td>Adxstudio license for unlimited non-production CRM organizations</td>
<td>$11,995 USD</td>
<td>Perpetual rights</td>
<td>Customer Hosted</td>
</tr>
<tr>
<td>Adxstudio annual software maintenance</td>
<td>18% of On Premise purchase total</td>
<td>Upgrade Rights</td>
<td>Customer Hosted</td>
</tr>
<tr>
<td>Adxstudio subscription license for a single production CRM organization*</td>
<td>$390 USD</td>
<td>Subscription Rights</td>
<td>Customer Hosted</td>
</tr>
<tr>
<td>Adxstudio subscription license for unlimited non-production CRM organizations</td>
<td>$390 USD</td>
<td>Subscription Rights</td>
<td>Customer Hosted</td>
</tr>
</tbody>
</table>

*Licenses the end user for one production CRM organization for unlimited portals and unlimited external portal users.

**CRM Licensing Requirements**

Access to CRM entities via a portal does not remove or substitute baseline CRM Licensing Requirements. Please refer to the Dynamics CRM Online Licensing and Pricing Guide for details (Page 4, 5 & 9 – Internal/External Users, Multiplexing, & Custom Entities).

[http://aka.ms/gtn5wt](http://aka.ms/gtn5wt)

Internal Users: Regardless of mode of access, internal users accessing CRM entities or data are required to have the appropriate USL, CAL, or SAL depending on the type of use (read/write) and entities involved.

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**External Users**

- Customers and suppliers
- USLs not required

**Internal Users**

- Employees, onsite agents, onsite or offsite contractors, and other onsite vendors
- USLs required

Includes the organization’s customers and suppliers not performing business processes on behalf of the organization (for example, supply chain vendors).

Includes vendors performing business processes on behalf of the organization or integrated into the organization’s operations.

**Internal User Examples:**
• User is not a FTE of Microsoft customer, but has an agency or contract relationship. This user participates in the sales cycle on behalf of the Microsoft customer business. The agent is updating taking opportunities, calling prospects and writing an opportunity back into the system.

• User is not an FTE of Microsoft customer, but does contract work executing projects on behalf of the Microsoft customer.

Multiplexing also does not remove the need for a license for internal users.

Any future release of a Microsoft product based for portals scenarios will be considered as a different product with different terms and conditions.

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