

Reserved Instances: EA

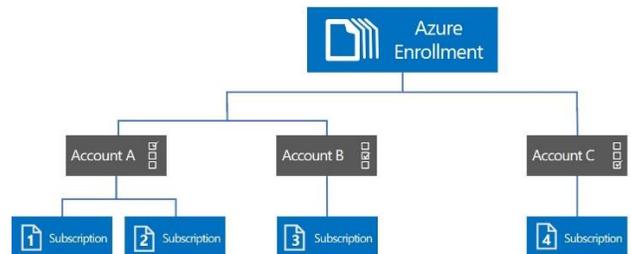
Volume Licensing

WHAT ARE AZURE RESERVED INSTANCES?

A way of paying for Azure base compute with a great price and flexibility, in return for upfront payment and making some choices at time of purchase.

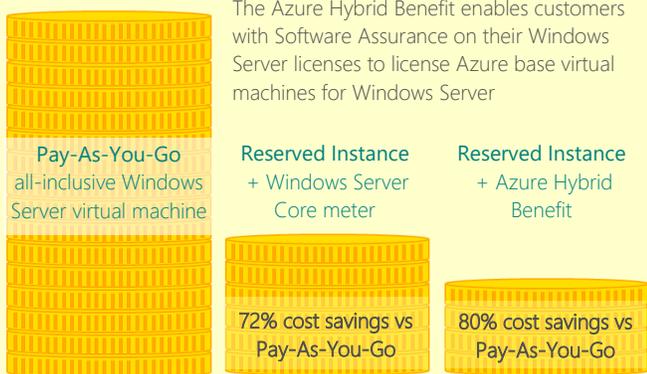
CHOICES

- ▶ Term: 1 or 3 years
- ▶ Type of virtual machine: For example, D4v3
- ▶ Azure data center: For example, US East (USE)
- ▶ Assignment level: Enrollment (for use by the whole organization) or Subscription (for more specific usage for a particular project or department, for example)



BEST PRICE: Windows Server VMs

Save up to **80%** with Reserved Instances and the Azure Hybrid Benefit



AVAILABILITY

Virtual Machines Types and Regions

- ▶ All VM series have Reserved Instance availability with the exception of the A-series, Av2-series and G-series virtual machines

Regions:

- ▶ All global data centers have Reserved Instances available, excluding the specialist clouds such as the US Government

Purchasing Methods

- ▶ Enterprise Agreement: Available to all direct and indirect EA customers:
- ▶ Azure.com: Available to all customers
- ▶ CSP: Available throughout most geographies
- ▶ MPSA and Open: No availability

BUYING RESERVED INSTANCES

Via the Azure Management portal (portal.azure.com)

Monetary Commitment

- ▶ 1-year and 3-year Reserved Instances are paid for upfront out of existing Monetary Commitment funds. If the Monetary Commitment is exhausted, the Reserved Instance purchase is invoiced on the next overage bill

Reserved Instances Term

- ▶ The term is always for 1 or 3 years, never pro-rated and thus is not coterminous with the underlying Enterprise Agreement
- ▶ The period of the Reserved Instance starts immediately and cannot be purchased to start in the future

HOW RESERVED INSTANCES WORK

Application to Existing and New Virtual Machines

- ▶ Reserved Instances are applied automatically to already running virtual machines that match the Reservation attributes
- ▶ If new matching virtual machines are deployed the Reserved Instances are applied automatically

Expiration of Reserved Instances

- ▶ Deployed virtual machines will continue running and be billed at the on-demand rate
- ▶ Customers receive email notifications at 30 days prior and upon expiration

EXCHANGING AND CANCELLING

Via the Azure Management portal (portal.azure.com)

EXCHANGING

Allows customers to change the term, type, or data center of a Reserved Instance at any time

- ▶ Credit is calculated for the remaining term of the original Reserved Instance, and is then applied to a completely new 1-year or 3-year Reserved Instance of any type in any data center
- ▶ The value of the new Reserved Instance must be higher than the credit amount

CANCELLING

Allows customers to return the remaining months of their Reserved Instance back to Microsoft

- ▶ Credit is calculated for the remaining term of the original Reserved Instance based on the lower of the current price and the purchase price of the Reserved Instance
- ▶ An early termination fee of 12% is deducted
- ▶ The balance is refunded to the customer via the original purchasing mechanism
- ▶ Refunds are capped at \$50,000 per calendar year

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