

## Overview

# Microsoft Volume Licensing for Government

You need flexible licensing programs that can help you control budget spending while also giving you solutions to help improve the lives of your citizens. Find the Microsoft licensing agreement that is right for your government organization.

## Government organizations with 250 or more devices

### Enterprise Agreement for Government

Enterprise Agreement for Government helps you standardize technology across your organization with the latest Microsoft products. It offers cost savings, simplified license and budget tracking through a single agreement, and Microsoft Software Assurance to help you get the most out of your software investments. With all these benefits, talk to your Microsoft Partner representative about how you can save more money by consolidating multiple Select License, Select Plus, or Open License Agreements under an Enterprise Agreement. The Subscription enrollment offers the benefits of an Enterprise Agreement with lower up-front costs.

### Microsoft Products and Services Agreement

The Microsoft Products and Services Agreement consolidates all your purchases into one simplified agreement with purchasing for Online Services, Software, or a hybrid solution customized for your needs. You can also add Software Assurance for additional benefits. A new Purchasing Account structure gives you more flexible purchasing options and more control of how you purchase. And new self-service tools combine your purchases into a single view, making it easier for you to manage your assets.

### Select Plus for Government

Select Plus for Government is for organizations that want to acquire their software licenses and services at any affiliate level, while realizing advantages as one organization. This program offers purchasing flexibility, better software license management, and a way to balance growing technology needs with predictable costs. If you choose Software Assurance, you receive proration of coverage to the purchase month.

## Government organizations with fewer than 250 PCs

### Open License for Government

For organizations that want an easy, one-time transaction process with the flexibility of acquiring licenses from a broad reseller channel. Software Assurance is optional.

### Open Value for Government

For organizations that want simplified license management, predictable software costs, and better control over their software investment, Open Value includes Microsoft Software Assurance. Open Value has both an organization wide and non-organization wide option.

### Open Value Subscription for Government

Open Value Subscription is for organizations that want the benefits of Open Value with the lowest up-front costs. It includes access to Microsoft licensed products for the term of the agreement through subscription-based licensing. This program gives you the flexibility to reduce your total licensing costs annually when your PC count declines. A one-year agreement option is available for eligible government organizations in addition to the three-year term option.

### Some qualified government organizations

- ▶ Super-national (e.g., United Nations, World Trade Organization)
- ▶ National/Federal
- ▶ Regional/State/Provincial
- ▶ Local/Municipal

### To learn more

For more information on Microsoft Volume Licensing for Government organizations, visit [www.microsoft.com/Licensing/licensing-options/for-industries](http://www.microsoft.com/Licensing/licensing-options/for-industries)

Find eligibility requirements using the Document Search at [www.microsoftvolumelicensing.com/DocumentSearch.aspx?Mode=3&DocumentTypeId=6](http://www.microsoftvolumelicensing.com/DocumentSearch.aspx?Mode=3&DocumentTypeId=6)

For information on how to acquire software licenses for your government organization, contact a partner or visit [www.microsoft.com/industry/government/howtobuy](http://www.microsoft.com/industry/government/howtobuy)

### Microsoft Software Assurance

Boost productivity across your organization with new software versions, deployment planning services, 24x7 phone and web support, end-user training, unique desktop technologies and more, all in one cost-effective program. Learn more at [www.microsoft.com/sa](http://www.microsoft.com/sa)

# Overview of Microsoft Volume Licensing for Government

	Fewer than 250 Devices	More than 250 Devices or Users
Committed	Open Value Organization Wide <b>SA</b> included	Enterprise Agreement <b>SA</b> included
	Open Value Subscription <b>SA</b> included	Enterprise Agreement Subscription <b>SA</b> included
Transactional	Open License <b>SA</b> optional	Microsoft Products and Services Agreement <b>SA</b> optional
	Open Value <b>SA</b> included	Select Plus <b>SA</b> optional
	Purchase through: <ul style="list-style-type: none"> <li>• VAR / Distributors / Resellers</li> </ul>	Purchase through: <ul style="list-style-type: none"> <li>▪ Licensing Solution Providers (LSPs)</li> <li>▪ Volume Licensing for Government Partners<sup>1</sup></li> </ul>

<sup>1</sup>Not available in all countries.  
MPSA not available through Government Partner or Government Framework

## Enrollments for the Enterprise Agreement

The Enterprise Enrollments let you standardize on the familiar Microsoft tools you use every day, and move them beyond the desktop to equip devices and users where they are needed.

### Server and Cloud Enrollment

Server and Cloud Enrollment (SCE) is an enrollment under the Microsoft Enterprise Agreement that allows highly committed customers to standardize broadly on one or more of the four Server and Cloud technologies from Microsoft. SCE offers the best pricing for customers who make an installed-base wide commitment to one or more of Microsoft's server and cloud technologies, with automatic access to Windows Azure and simplified licensing management. The Server and Cloud Enrollment replaces the Enrollment for Application Platform (EAP) and the Enrollment for Core Infrastructure (ECI).

### Online Services

One aim of the latest Enterprise Agreement and the Microsoft Products and Services Agreement is to support your deployment choices as you re-envision the role of IT in cloud computing by allowing you to deploy Microsoft products on-premises, via the cloud, or in hybrid environments that combine cloud services with on-premises software solutions. With its increased flexibility to license Microsoft Online Services such as Microsoft Office 365 and Microsoft Intune, the Enterprise Agreement and MPSA enable you to transition to these cloud services at your own pace.

## Resources

Microsoft Volume Licensing [www.microsoft.com/licensing](http://www.microsoft.com/licensing)

Microsoft in Government [www.microsoft.com/government](http://www.microsoft.com/government)

Microsoft Partners in Government [www.microsoft.com/industry/government/partners](http://www.microsoft.com/industry/government/partners)

Microsoft Product Use Rights [www.microsoftvolumelicensing.com/userights](http://www.microsoftvolumelicensing.com/userights)

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