

# Licensing Azure Services in CSP

## AZURE SERVICES

Azure services are sold in the ways below:

Consumption Services	User Plans	Marketplace Solutions
<p><b>For example:</b> Virtual Machines: \$/hour Websites: \$/hour Storage: \$/GB &amp; \$/transaction Databases: \$/GB</p>	<p><b>For example:</b> Azure Active Directory Azure Information Protection Azure Advanced Threat Protection for Users</p> 	<p><b>For example:</b></p> 

**Consumption Services** are charged only while they are being used by customers. All of the Azure consumption services are available through CSP and these services are the focus for this handout

**User Plans** are sold as User Subscription Licenses for the services. All of the Azure User Plans are available through CSP and are transacted as license-based services. Buying these services is covered in the "Buying Online Services through CSP" handout

**Marketplace Solutions** allow both Microsoft and partners to sell solutions based on Azure. Services are either charged upfront as license-based services, or on a consumption basis

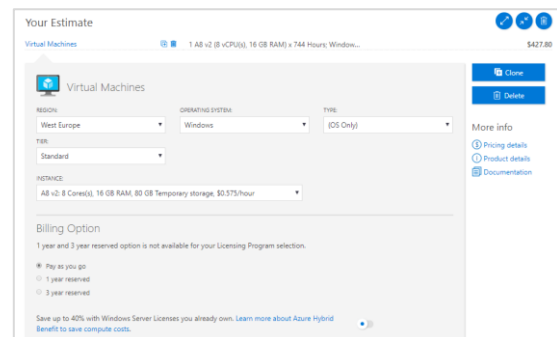
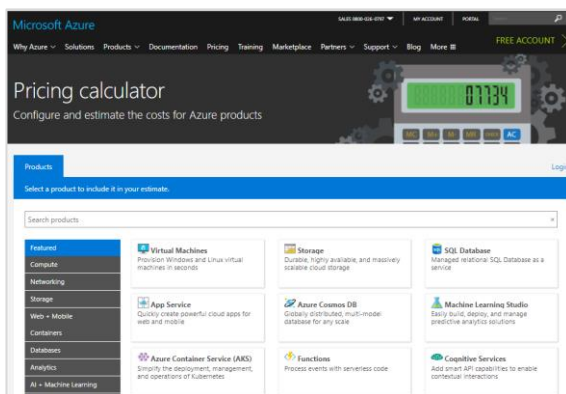
## BILLING AND PRICE PROTECTION

All Azure consumption services are billed at the end of the monthly billing period, based on the actual services used.

Prices for a particular service are taken from the monthly price list, and thus prices for the same service could be different every month.



## AZURE PRICING CALCULATOR



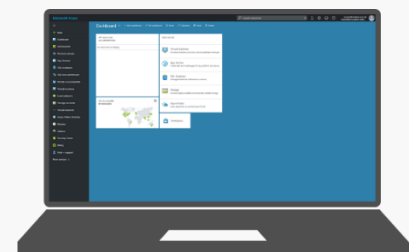
The Azure Pricing Calculator is a great way for both customers and partners to estimate pricing of all of the Azure consumption services. Find it here: <http://bit.ly/AzurePricingCalculator>.

## MANAGING CONSUMPTION AND SPEND

Partners may see the consumption of services and estimated spend of their customers via the Partner Center portal. Partners are responsible for communicating consumption and spend to customers; this could be as part of a managed service or via a self-service portal, for example.

## PROVISIONING RESOURCES

All Azure resources are provisioned in the Azure Management portal. In CSP, the default behavior is that partners access this portal on behalf of their customers. However, they can allow a customer access to the whole Subscription or a single resource within it, as required.



## AZURE SUBSCRIPTIONS

All customers intending to use Azure consumption services must have an Azure Subscription set up. An Azure Subscription is linked to a payment mechanism (CSP, for example) and as resources (such as virtual machines) are created they are assigned to an Azure Subscription. An Azure Subscription has a duration of 1 month and automatically renews.

Multiple Azure Subscriptions are allowed on a single customer tenant enabling customers to report on budget and resources by projects or departments, for example.

Note that this handout details programmatic offerings from Microsoft. Partners are entitled to create their own customer offers.