

EA: Server and Cloud Enrollment

Agreement structure

The starting point of every Enterprise Agreement is an MBSA (Microsoft Business and Services Agreement). The MBSA is an umbrella agreement under which an Enterprise Agreement sits. It is an evergreen agreement between an organization and Microsoft, and contains high level terms and conditions. After the MBSA has been signed, the organization can sign multiple agreements under it. The Enterprise Agreement is the foundation for a set of Enterprise Agreement Enrollments.

There are three Enrollments available: the Enterprise Enrollment and Enterprise Subscription Enrollment, for desktop products, and the Server and Cloud Enrollment, for server products and Azure. This document focuses specifically on the Server and Cloud Enrollment, and how customers may purchase the server applications through it. Microsoft Azure is covered in another document in this series.

The Server and Cloud Enrollment commitment

Agreement

- Signed under the Enterprise Agreement
- No requirement for an existing Enterprise Enrollment
- Software Assurance is included
- 3-year term

Commitment

- SA enterprise-wide on one of the SCE components

Additional Products

- All products which are not SCE components may be purchased in any quantity

Price Levels

- Level A, or level from existing EA or Select Plus/MPSA Servers pool agreement

Discounts

- Compared to Additional Product pricing in the EA

Subscription licenses

Availability

- Server and CAL licenses
- Core licenses
- SKUs are Monthly Subscription Units (MSUs)

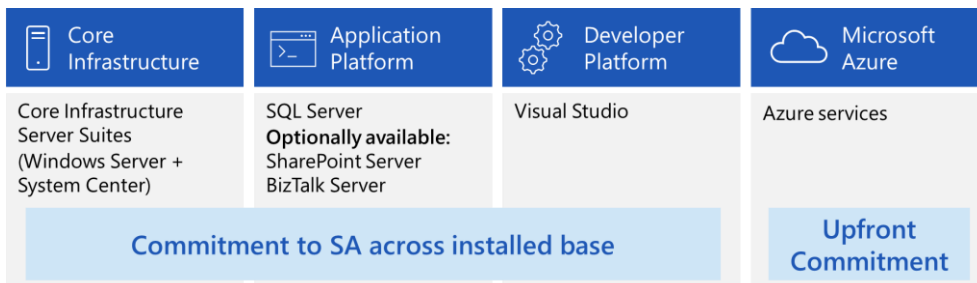
Commitment

- Minimum of 12 months
- Subscriptions may be reduced at Anniversary
- Product minimums may be met entirely with Subscription licenses
- Units may be added during the year and paid for at Anniversary, pro-rated by month

Pricing

- 35.5% of EA Additional Product L-only price
- Buyout pricing set to Year 3 True-Up prices

The Server and Cloud Enrollment components



Core Infrastructure component

Products available

- CIS Suite Standard
- CIS Suite Datacenter

Minimums

- 400 CIS Suite Core licenses of either edition

Discounts

- L&SA : 15%
- SA-only : 5%

Core Infrastructure Component: Initial Order

Identify baseline licenses

Existing deployments licensed with Windows Server, System Center or CIS Suite across all Enrollments

- Existing licenses with SA
- Existing licenses without SA

Additional deployments

- New licenses

Cover all licenses with CIS Suite

For existing licenses with SA

- Renew SA

For existing licenses without SA or new licenses

- Purchase L&SA
- **or**
- Add Subscription licenses

| Current licenses | What to purchase under SCE |
|--|---------------------------------------|
| CIS Suite L&SA/SA | CIS Suite SA Renewal |
| Windows Server L&SA/SA | CIS Suite without Windows Server L&SA |
| System Center L&SA/SA | CIS Suite without System Center L&SA |
| Windows Server L&SA/SA and System Center L&SA/SA | CIS Suite SA Renewal |

Application Platform component SQL Server component

Products available

Server / CAL

- CALs: Device and User
- Servers: Standard edition

Per Core

- Standard and Enterprise editions

Minimums

- Server / CAL: 5 Server licenses and 250 CALs
- Per Core: 50 Core licenses

Discounts

- L&SA : 15%
- SA-only : 5%

SharePoint Server and BizTalk Server components

The SQL Server component is required

Availability

- L&SA
- SA only
- MSU

Minimums

- BizTalk Server: 24 Core licenses of any edition
- SharePoint Server: 5 Server licenses

SQL Server Component: Initial Order

Identify baseline licenses

Existing deployments licensed across all Enrollments

- Existing licenses with SA
- Existing licenses without SA

Additional deployments

- New licenses

Cover all licenses with SA

For existing licenses with SA

- Renew SA

For existing licenses without SA or new licenses

- Purchase L&SA
- or
- Add Subscription licenses



Developer Platform component

Products available

User-based

- Visual Studio Enterprise with MSDN
- Visual Studio Enterprise with GitHub Enterprise
- Visual Studio Test Professional with MSDN
- MSDN Platforms

CALs

- Azure DevOps Server User and Device CALs

Minimums

- 20 licenses of any combination of Visual Studio Enterprise with MSDN, Visual Studio Enterprise with GitHub Enterprise, and MSDN Platforms

Discounts

- L&SA : 15%
- SA-only : 5%

