

Open License and Open Value non Organization-Wide agreements

Overview

The Open License and Open Value non Organization-Wide agreements enable customers to buy licenses for software, Online Services such as Office 365, and Azure through a single agreement. This document focuses on the purchasing of licenses for software, with other documents in the series covering Online Services and Azure.

Open License agreement

Key facts

- 2-year agreement with a single price level
- 5 licenses are required to begin an agreement. Alternatively, some single licenses are also eligible to begin an agreement such as a Windows Server External Connector license
- Payment is upfront
- Subsequent orders can be for as little as 1 license and payment is made at that point
- Licenses for software purchases are perpetual, and Software Assurance is an optional purchase at the time the license is purchased

Options at the end of the agreement

- Customers with licenses without Software Assurance can continue to use the version purchased forever, and would start a new agreement to purchase licenses for new versions
- For licenses with Software Assurance customers can renew the SA, with an SA purchase counting as a license towards the 5-license minimum of a new agreement
- If Software Assurance is not renewed, the customer may use the version of the software current at the end of the agreement forever

Volume Licensing Service Center (VLSC)

All customers have access to VLSC to view details about their license purchases and to download software and keys:
www.microsoft.com/licensing/servicecenter

Open Value non Organization-Wide agreement

Key facts

- 3-year agreement with a single price level
- 5 licenses (or eligible single licenses) are required to begin an agreement
- Payment is either upfront or spread annually
- Subsequent orders can be for as little as 1 license with upfront or spread payment options available
- Licenses for software purchases are perpetual and Software Assurance is always included

Orders and payments

- Prices are protected for the initial order. If the payments are spread, the same amount is paid in each subsequent year as the first. This is a third of the license cost plus three years' Software Assurance
- When products are added, an organization pays for the license and a full year's SA for the year of installation + a full year's SA for each remaining year of the agreement. Spread payments are split equally so that the first installment is paid in the month of installation, and the remainder is due annually for the rest of the agreement. Prices are taken from the current month's price list

Options at the end of the agreement

- At the end of the agreement, an organization is licensed to use the latest version of the software. They must renew or extend the agreement by the agreement end date to keep the Software Assurance active

Affiliates

Open and Open Value agreements allow customers and their affiliates to buy under a single agreement throughout a geographic territory.

An affiliate organization is one that is owned by the Originating Customer, or owns the Originating Customer, or is under common ownership with the Originating Customer.

Ownership is defined as more than 50% ownership.

